

Commission de services
régionaux de Kent



Kent Regional
Service Commission

**Special meeting of the Board of Directors
Kent Regional Service Commission**

**October 15th, 2025
4:00pm
Beaurivage**

1. CALL TO ORDER

The meeting opened at 4 p.m. by Aldéo Saulnier.

2. ATTENDANCE

- Aldéo Saulnier, Chair of the KRSC and Mayor of the Town of Grand-Bouctouche
- Arnold Vautour, Mayor of the Town of Beaurivage
- Jean-Charles Daigle, President of the Kent Rural District
- Marc Babineau, Deputy Mayor, Town of Champdoré
- Roméo Bourque, Mayor of the Rural Community of Beausoleil
- Tina Beers, Vice-Chair of the KRSC and Mayor of the Municipality of Five-Rivers

ABSENT

- Jimmy Bourque, Mayor of the Village of Nouvelle-Arcadie

OTHERS

- Paul Lang, Executive Director – KRSC
- Isabelle Godin, Assistant Executive Director - KRSC
- Francine Arsenault, Administrative Assistant - KRSC (Grand-Bouctouche)
- Lynn Landry Caissie, Finance Director – KRSC (Zoom)
- Claudie Ringuette, Director of Community Services - KRSC
- Marie-Paul Robichaud, Director of Economic Development and Tourism - KRSC
- Micheline Léger, Regional Development Coordinator – KRSC
- Monique Boucher, Francophone Immigration Promotion Coordinator - KRSC
- Jean Goguen, Planning Director - KRSC
- Jonathan Keeley, Vivify Creative Group
- Patrick O'Brien, Destination Southeast
- Francine Babineau, Interpreter

3. CONFLICT OF INTEREST DECLARATIONS

No declarations.

4. ADOPTION OF THE AGENDA

2025-097

It is moved by Marc Babineau, seconded by Roméo Bourque, that the agenda be adopted as amended – in point 5. Solid waste, which shifts the other points.

Motion carried

5. SOLID WASTE

Isabelle Godin takes the floor to discuss the contract in the K4 territory, highlighting the excellent news regarding costs with the addition of Saint-Antoine. She provides context for the motion before proceeding to the vote.

Contract attribution for the collection of residential solid waste: K4 Territory.

WHEREAS the Board of Directors of the Kent Regional Service Commission adopted the 2015-065

motion to move forward with the optimized collection system;

WHEREAS the 90-day clause has been invoked for the K4 contract and, as a result, the KRSC had to issue a call for tenders for this contract as soon as possible;

WHEREAS the territory of the former Village of Saint-Antoine was added to the optimized collection system through the 2025-087 motion;

WHEREAS the Commission launched the call for tenders for the K4 collection territory on September 19th for the intended services;

WHEREAS a total of two (2) proposals were received for the call for tenders # 2025-09-19-K4.

Here are the proposals:

Fero Waste & Recycling Inc. for the sum of \$4,940,987.00 for eight (8) years excluding HST:

- \$550,596.00 for year one (1) of the contract
- \$564,361.00 for year two (2) of the contract
- \$584,113.00 for year three (3) of the contract
- \$604,557.00 for year four (4) of the contract
- \$625,717.00 for year five (5) of the contract
- \$647,617.00 for year six (6) of the contract
- \$670,283.00 for year seven (7) of the contract
- \$693,743.00 for year eight (8) of the contract

Miller Waste Systems Inc. for the sum of \$5,446,593.76 for eight (8) years excluding HST:

- \$618,021.11 for year one (1) of the contract
- \$611,099.28 for year two (2) of the contract
- \$632,487.75 for year three (3) of the contract
- \$657,787.26 for year four (4) of the contract
- \$684,098.75 for year five (5) of the contract
- \$711,462.70 for year six (6) of the contract
- \$739,921.21 for year seven (7) of the contract
- \$791,715.70 for year eight (8) of the contract

WHEREAS following the analysis of the proposal, it is recommended to award the contract for the K4 collection territory the lowest bidder.

2025-098

It is therefore resolved that the Board of Directors of the Kent Regional Service Commission award the contract #2025-09-19-K4 to **Fero Waste & Recycling Inc. for the amount of \$4 940 987.00** for a period of eight (8) years (excluding HST).

Proposed by: Marc Babineau

Seconded by: Arnold Vautour

Motion carried

6. DESTINATION SOUTHEAST PRESENTATION

Jonathan Keeley, from the firm Vivify Creative Group, provides an overview of Destination Southeast's annual marketing campaign. He discusses the strategic vision, the challenges identified, and the solutions implemented. He talks about the advertisements that were launched, giving an overview of the results achieved and the audience reached. He also shares some of the photo and video content posted on social media. Jonathan then highlights the updates made to the tourism map, the guide, and the website. Regarding the next steps, he emphasizes the development of tools and training for tourism operators, including a resource portal and the organization of workshops. He concludes by presenting the local shopping campaign focused on the municipalities of Kent.

7. TOURISM REPORT PRESENTATION

Marie-Paul Robichaud, Economic Development and Tourism Coordinator at the Kent RSC, presented the report to the group, providing additional explanations as needed.

The motion was tabled until the October 23 meeting.

8. IN CAMERA (HUMAN RESOURCES, SOLID WASTE, PLANNING)

2025-099

It is moved by Marc Babineau, seconded by Arnold Vautour, that the meeting be held in camera pursuant to sections 68 (1j), 68(1)c, 68 (1)g of the Local Government Act.

Motion carried

2025-100

It is moved by Jean-Charles Daigle, seconded by Arnold Vautour, that the meeting return to public session.

Motion carried

9. QUESTIONS FROM THE PUBLIC

Nothing on this subject.

10. CLOSURE OF THE MEETING

2025-101

It is moved by Roméo Bourque, that the adjournment be held at 6:21pm.

CHAIR

Executive Director/Clerk